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• Popular configuration drawings | • Phone Consultation | • Email review & consultation | • Onsite review & consultation | • Network Audit/Planning |
| **Design** | • Design training  
• How-to videos  
• Great apps examples  
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| **Configuration** | • Hands-on configuration training  
• How-to videos | • Live phone assist | • Pre-configured at the factory | • Onsite configuration | • Complete network |
| **Installation** | • Installation training  
• Installation/startup guidelines  
• How-to videos | • Live phone assist | • Review your Installation plans | • Onsite installation | • Complete network |
| **Startup** | • Installation training  
• Installation/startup guidelines  
• How-to videos | • Live phone assist | • Review your Startup plans | • Onsite startup | • Complete network |
| **Operation/Maintenance** | • Maintenance training | • Live phone assist | • Enhanced 24/7 technical support | • Onsite technical service | • Onsite Maintenance |
| **Upgrades** | • Upgrade training  
• Upgrade guidelines  
• How-to videos | • Basic upgrade planning assistance | • Email review & consultation | • Complete design | • Complete network |
| **Planning for a WIRELESS network** | | | • Predictive Wireless site survey | • Onsite Wireless site survey | |
| **Planning to SECURE your Network** | | | • Security consultation | • Internal Security assessment  
• External penetration test | |
Planning

Do It Yourself

We'll share system examples & popular configurations from your industry and/or related industries to share ideas from our real-life experiences.
Planning

A Little

Describe your project objectives & top areas of concern or questions.
Our experts are ready to share their insight regarding key technologies, areas of risk to mitigate, and other tips for planning a successful project based on our experience.

North America: Contact your Commercial Engineering "Coach"
or Kevin Holley: kevin.holley@belden.com

EMEA: Contact your local Competence Center “Coach”
or Carlos Prada: carlos.prada@belden.com

APAC: Contact your Commercial Engineering "Coach"
or Kian Hwee Chew: kianhwee.chew@belden.com

LATAM: Contact your Commercial Engineering "Coach"
or Leandro Pires: leandro.pires@belden.com
Planning

Some

Pass your planning information back & forth via email, phone, conferencing software, etc. Describe your project objectives, concerns, questions & keys. Our experts will review it all, consult with others at Belden, and share key technologies, areas of risk to mitigate, and other tips for planning a successful project based on our experience.

North America: Contact your Commercial Engineering "Coach"
  or Kevin Holley: kevin.holley@belden.com

EMEA: Contact your local Competence Center “Coach”
  or Carlos Prada: carlos.prada@belden.com

APAC: Contact your Commercial Engineering "Coach"
  or Kian Hwee Chew: kianhwee.chew@belden.com

LATAM: Contact your Commercial Engineering "Coach"
  or Leandro Pires: leandro.pires@belden.com
Planning

A Lot

We'll visit your site to review your plans & consult with you throughout the planning cycle to ensure you use the best technologies, accurate information for estimates, and our experience from experts across the company to draw from.

North America: Contact your Commercial Engineering "Coach" or Kevin Holley: kevin.holley@belden.com

EMEA: Contact your local Competence Center “Coach” or Carlos Prada: carlos.prada@belden.com

APAC: Contact your Commercial Engineering "Coach" or Kian Hwee Chew: kianhwee.chew@belden.com

LATAM: Contact your Commercial Engineering "Coach" or Leandro Pires: leandro.pires@belden.com
Planning

Certified by Belden

Complete network audit with plan for including recommendations for design, install, startup, and certification of your network.

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com
Do It Yourself

We can train and certify you to design reliable industrial networks yourself, provide how-to videos for common design steps, and provide great application examples and tech notes to help.

For Customized Training
North America: Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com

Tech Notes/Application Notes

Videos
Tofino 2.0 Introduction, what’s new compared to 1.x
Tofino 2.0 Demonstration
Tofino Configurator log analysis
USB Load on Tofino Xenon
USB Save on Tofino Xenon
Factory Reset on Tofino Xenon
A Little

We will review your designs, point out areas of risk, and make suggestions for improvement.

North America: Contact your Commercial Engineering "Coach" or Kevin Holley: kevin.holley@belden.com
EMEA: Contact your local Competence Center “Coach” or Carlos Prada: carlos.prada@belden.com
APAC: Contact your Commercial Engineering "Coach" or Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Contact your Commercial Engineering "Coach" or Leandro Pires: leandro.pires@belden.com
Some

We'll provide a high-level "lines & boxes" design approach for your project.

North America: Contact your Commercial Engineering "Coach" or Kevin Holley: kevin.holley@belden.com
EMEA: Contact your local Competence Center “Coach” or Carlos Prada: carlos.prada@belden.com
APAC: Contact your Commercial Engineering "Coach" or Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Contact your Commercial Engineering "Coach" or Leandro Pires: leandro.pires@belden.com
Design

A Lot

Provide a turn-key design with complete documentation, etc.

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com
Certified by Belden

Completely design, install, startup, certify and warranty your network.

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com
Configuration

Do It Yourself

We can train and certify you to configure your network diagrams yourself, provide how-to videos for common configuration steps and tech notes to help.

Our formalized training class schedule and details can be found at:

For customized training please contact:
North America: Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com

How-to Videos
USB Save on Tofino Xenon
USB Load on Tofino Xenon
Factory Reset on Tofino Xenon
Tofino 2.0 Demonstration

Tech notes can be found at:
A Little

Describe your project objectives for network implementation and we’ll assist you with the important configuration parameters to address.

Contact Tech Support at:

**North America**
Phone: 717-217-2270
Email: inet-support.us@belden.com

**Italy**
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+39 039 9631094
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**Spain & Portugal**
Phone: +34 91 662 40 63
+34 91 661 63 95
Email: inet-support.es@belden.com

**UK & Ireland + Middle-East + South Africa**
Phone: +44 161 498 3759
Email: support.UK@belden.com

**Benelux**
Phone: +31 (0)77 38 78 770
Email: support.benelux@belden.com

**DACH (Germany, Austria, Switzerland) + Central Europe + Russia**
Phone: +49 (0) 1805/14-1538
Email: hac.support@belden.com

**France**
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Email: inet-support.fr@belden.com

**Nordics (Scandinavia + Baltic Republics)**
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Email: support.nordics@belden.com

**China**
Shanghai:
Phone: +86 21 54453225
+86 13818903297
Email: johnny.zhu@belden.com

**Asia Pacific**
Phone: +65 6879-9800
Email: sales.RoAP@belden.com

**Japan**
Phone: +81 367218026
Email: sales@hirschmann.co.jp

Create your own support ticket:
**Global:** https://hirschmann-support.belden.eu.com/
Configuration

Some

We will pre-configure your switches and test interoperability before shipment, ensuring a smooth startup.

North America: Contact Jim Laurita for quotation: jim.laurita@belden.com
EMEA: Contact your local Competence Center “Coach” or Carlos Prada: carlos.prada@belden.com
APAC: Contact your Commercial Engineering "Coach" or Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Contact your Commercial Engineering "Coach" or Leandro Pires: leandro.pires@belden.com
Configuration

A Lot

We can configure your switches and test interoperability onsite to ensure a smooth startup.

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Kevin Holley: kevin.holley@belden.com
This service may also be available through our Technical Support Group: jim.laurita@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
This service may also be available through the Competence Center Group
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com

For more information, visit us at: www.belden.com
Follow us on Twitter@BeldenInc ©Copyright 2015, Belden Inc.
Configuration

Certified by Belden

Completely design, install, startup, certify and warranty your network.

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

- North America: Kevin Holley: kevin.holley@belden.com
- EMEA: Carlos Prada: carlos.prada@belden.com
- APAC: Kian Hwee Chew: kianhwee.chew@belden.com
- LATAM: Leandro Pires: leandro.pires@belden.com
Installation

Do It Yourself

We can train and certify you on best installation practices, provide how-to videos for common steps, and provide tech notes to help.

For information on our network installation and certification class please contact:

North America: Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com

Find Tech Notes/Application Notes at:
Describe your network installation challenges and we'll assist you with installation recommendations.

Contact Tech Support at:

**North America**
Phone: 717-217-2270
Email: inet-support.us@belden.com

**Italy**
Phone: +39 039 9631093
+39 039 9631094
Email: inet-support.it@belden.com

**Spain & Portugal**
Phone: +34 91 662 40 63
+34 91 661 63 95
Email: inet-support.es@belden.com

**UK & Ireland + Middle-East + South Africa**
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Email: support.UK@belden.com

**Benelux**
Phone: +31 (0)77 38 78 770
Email: support.benelux@belden.com

**DACH (Germany, Austria, Switzerland) + Central Europe + Russia**
Phone: +49 (0) 1805/14-1538
Email: hac.support@belden.com

**France**
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Email: inet-support.fr@belden.com

**Nordics (Scandinavia + Baltic Republics)**
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Email: support.nordics@belden.com

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Beijing:
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+86 15901056360
Email: kai.song@belden.com

**Asia Pacific**
Phone: +65 6879-9800
Email: sales.RoAP@belden.com

**Japan**
Phone: +81 367218026
Email: sales@hirschmann.co.jp

Create your own support ticket:
Global: https://hirschmann-support.belden.eu.com/
Installation

Some

Review your installation plans
Provide us with your network drawings and plans, give us a couple days to evaluate them, and then allow us about 30 minutes on the phone for a discussion.

North America: Contact your Commercial Engineering "Coach" or Kevin Holley: kevin.holley@belden.com
EMEA: Contact your local Competence Center “Coach” or Carlos Prada: carlos.prada@belden.com
APAC: Contact your Commercial Engineering "Coach" or Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Contact your Commercial Engineering "Coach" or Leandro Pires: leandro.pires@belden.com
Installation

A Lot

Belden will work with our partners to ensure quality installation of your industrial network.

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com
Installation

Certified by Belden

Completely design, install, startup, certify and warranty your network.

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro piires@belden.com
Startup

Do it Yourself

We can train and certify you on best startup practices, provide how-to videos for common steps, and provide tech notes to help.

For information on our network installation and certification class please contact:

North America: Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro piires@belden.com

Find Tech Notes/Application Notes at:
Startup

A Little

Describe your network startup challenges and we'll assist you with best navigating this process.

Contact Tech Support at:

**North America**
Phone: 717-217-2270
Email: inet-support.us@belden.com

**Italy**
Phone: +39 039 9631093
+39 039 9631094
Email: inet-support.it@belden.com

**Spain & Portugal**
Phone: +34 91 662 40 63
+34 91 661 63 95
Email: inet-support.es@belden.com

**UK & Ireland + Middle-East + South Africa**
Phone: +44 161 498 3759
Email: support.UK@belden.com

**Benelux**
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Email: support.benelux@belden.com

**DACH (Germany, Austria, Switzerland) + Central Europe + Russia**
Phone: +49 (0) 1805/14-1538
Email: hac.support@belden.com

**France**
Phone: +33 820 880 239
Email: inet-support.fr@belden.com

**Nordics (Scandinavia + Baltic Republics)**
Phone: +46 40 699 88 66
Email: support.nordics@belden.com

**China**
Shanghai:
Phone: +86 21 54453225
+86 13818903297
Email: johnny.zhu@belden.com

**Beijing**
Phone: +86 1065918801-8037
+86 15901056360
Email: kai.song@belden.com

**Asia Pacific**
Phone: +65 6879-9800
Email: sales.RoAP@belden.com

**Japan**
Phone: +81 367218026
Email: sales@hirschmann.co.jp

Create your own support ticket:
Global: https://hirschmann-support.belden.eu.com/
Startup

Some

Review your Startup plans
Provide us with your network drawings and plans, give us a couple days to evaluate them, and then allow us about 30 minutes on the phone for a discussion.

North America: Contact your Commercial Engineering "Coach" or Kevin Holley: kevin.holley@belden.com
EMEA: Contact your local Competence Center “Coach” or Carlos Prada: carlos.prada@belden.com
APAC: Contact your Commercial Engineering "Coach" or Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Contact your Commercial Engineering "Coach" or Leandro Pires: leandro.pires@belden.com
A Lot

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Kevin Holley: kevin.holley@belden.com
This service may also be available through our Technical Support Group: jim.laurita@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
This service may also be available through the Competence Center Group
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com
Certified by Belden

Completely design, install, startup, certify and warranty your network.

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com
Do it Yourself

We can train and certify you on best maintenance practices, and provide tech notes to help.

For a quotation on maintenance training please contact:

North America: Contact your Commercial Engineering "Coach"
or Kevin Holley: kevin.holley@belden.com

EMEA: Contact your local Competence Center “Coach”
or Carlos Prada: carlos.prada@belden.com

APAC: Contact your Commercial Engineering "Coach"
or Kian Hwee Chew: kianhwee.chew@belden.com

LATAM: Contact your Commercial Engineering "Coach"
or Leandro Pires: leandro.pires@belden.com
Operation/Maintenance

A Little

Describe your network maintenance challenges and we'll assist you with best navigating this process.

Contact Tech Support at:

**North America**
Phone: 717-217-2270
Email: inet-support.us@belden.com

**Italy**
Phone: +39 039 9631093
+39 039 9631094
Email: inet-support.it@belden.com

**Spain & Portugal**
Phone: +34 91 662 40 63
+34 91 661 63 95
Email: inet-support.es@belden.com

**UK & Ireland + Middle-East + South Africa**
Phone: +44 161 498 3759
Email: support.UK@belden.com

**Benelux**
Phone: +31 (0)77 38 78 770
Email: support.benelux@belden.com

**DACH (Germany, Austria, Switzerland) + Central Europe + Russia**
Phone: +49 (0) 1805/14-1538
Email: hac.support@belden.com

**France**
Phone: +33 820 880 239
Email: inet-support.fr@belden.com

**Nordics (Scandinavia + Baltic Republics)**
Phone: +46 40 699 88 66
Email: support.nordics@belden.com

**China**
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Email: johnny.zhu@belden.com
Phone: +86 13816477656
Email: gery.wang@belden.com
Beijing:
Phone: +86 1065918801-8037
+86 15901056360
Email: kai.song@belden.com

**Asia Pacific**
Phone: +65 6879-9800
Email: sales.RoAP@belden.com

**Japan**
Phone: +81 367218026
Email: sales@hirschmann.co.jp

Create your own support ticket:
Global: [https://hirschmann-support.belden.eu.com/](https://hirschmann-support.belden.eu.com/)
Some

We'll learn your network and have documentation ready to support your questions on a 24/7 basis.

North America: Contact Jim Laurita to discuss and for quotation:
  jim.laurita@belden.com

EMEA: Contact your local Competence Center “Coach”
or Carlos Prada: carlos.prada@belden.com

APAC: Contact your Commercial Engineering "Coach"
or Kian Hwee Chew: kianhwee.chew@belden.com

LATAM: Contact your Commercial Engineering "Coach"
or Leandro Pires: leandro.pires@belden.com
Operation/Maintenance

A Lot

Let our experts come onsite, roll their sleeves up, and assist you with your network maintenance.

North America: Contact Jim Laurita to discuss and for quotation: jim.laurita@belden.com

EMEA: Contact your local Competence Center “Coach” or Carlos Prada: carlos.prada@belden.com

APAC: Contact your Commercial Engineering "Coach" or Kian Hwee Chew: kianhwee.chew@belden.com

LATAM: Contact your Commercial Engineering "Coach" or Leandro Pires: leandro.pires@belden.com
Certified by Belden

Our experts will be at your side to guide you through the best practices of operating and maintaining your network.

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Kevin Holley: kevin.holley@belden.com
This service may also be available through our Technical Support Group: jim.laurita@belden.com

EMEA: Carlos Prada: carlos.prada@belden.com
This service may also be available through the Competence Center Group

APAC: Kian Hwee Chew: kianhwee.chew@belden.com

LATAM: Leandro Pires: leandro.pires@belden.com
Upgrades

Do it Yourself

We can train and offer you guidelines on best upgrade choices and practices, provide how-to videos for common upgrades, and provide tech notes to help.

For training options contact:
North America: jim.laurita@belden.com
EMEA: Competence Center "Coach" or the Competence Center Regional Manager for your Region
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com

For Customized Training, contact:
North America: Commerical Engineering "Coach" or Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com

Find Upgrade Guidelines at:
Reach out to our network experts as needed for ongoing upgrade suggestions and answers.

North America: Contact your Commercial Engineering "Coach" or Kevin Holley: kevin.holley@belden.com

EMEA: Contact your local Competence Center “Coach” or Carlos Prada: carlos.prada@belden.com

APAC: Contact your Commercial Engineering "Coach" or Kian Hwee Chew: kianhwee.chew@belden.com

LATAM: Contact your Commercial Engineering "Coach" or Leandro Pires: leandro.pires@belden.com
Some

Describe your network startup challenges and we'll assist you with best navigating this process.

North America: Contact your Commercial Engineering "Coach" or Kevin Holley: kevin.holley@belden.com

EMEA: Contact your local Competence Center “Coach” or Carlos Prada: carlos.prada@belden.com

APAC: Contact your Commercial Engineering "Coach" or Kian Hwee Chew: kianhwee.chew@belden.com

LATAM: Contact your Commercial Engineering "Coach" or Leandro Pires: leandro.pires@belden.com
A Lot

Provide a turn-key design with complete documentation, etc.

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com
For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com
Planning for a WIRELESS network

A wireless Ethernet network requires all the planning of a traditional network, plus a lot more. The first step to successful wireless deployment is a wireless site survey.
A predictive wireless site survey is the first step. This will provide a general guideline for the quantity and the location of the wireless equipment.

North America: Kevin Holley: kevin.holley@belden.com
EMEA: Carlos Prada: carlos.prada@belden.com
APAC: Kian Hwee Chew: kianhwee.chew@belden.com
LATAM: Leandro Pires: leandro.pires@belden.com
Planning for a WIRELESS network

A Lot

The wireless network will later be fine-tuned during an onsite wireless site survey.

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Contact your Commercial Engineering "Coach" or Kevin Holley: kevin.holley@belden.com

EMEA: Contact your local Competence Center “Coach” or Carlos Prada: carlos.prada@belden.com

APAC: Contact your Commercial Engineering "Coach" or Kian Hwee Chew: kianhwee.chew@belden.com

LATAM: Contact your Commercial Engineering "Coach" or Leandro Pires: leandro.pires@belden.com
Planning to SECURE your Network

As your networks become increasingly complex, with multiple connections to other networks, the number of vulnerabilities escalates. We will help you verify that your network is protected by a high level of security.
Some

The first step is a consultation led by our security experts. This will establish the security baseline for your network.

Some planning to secure your network

North America: Contact your Commercial Engineering "Coach" or Kevin Holley: kevin.holley@belden.com

EMEA: Contact your local Competence Center “Coach” or Carlos Prada: carlos.prada@belden.com

APAC: Contact your Commercial Engineering "Coach" or Kian Hwee Chew: kianhwee.chew@belden.com

LATAM: Contact your Commercial Engineering "Coach" or Leandro Pires: leandro.pires@belden.com
The second step is to test security internally, as the majority of incidents occur from inside your organization.

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Contact your Commercial Engineering "Coach" or Kevin Holley: kevin.holley@belden.com

EMEA: Contact your local Competence Center “Coach” or Carlos Prada: carlos.prada@belden.com

APAC: Contact your Commercial Engineering "Coach" or Kian Hwee Chew: kianhwee.chew@belden.com

LATAM: Contact your Commercial Engineering "Coach" or Leandro Pires: leandro.pires@belden.com
A Lot

The third step is a penetration test from the perspective of an external attacker.

For a list of authorized Belden partners, along with contacts, services offered, and basic rates, please contact:

North America: Contact your Commercial Engineering "Coach" or Kevin Holley: kevin.holley@belden.com

EMEA: Contact your local Competence Center “Coach” or Carlos Prada: carlos.prada@belden.com

APAC: Contact your Commercial Engineering "Coach" or Kian Hwee Chew: kianhwee.chew@belden.com

LATAM: Contact your Commercial Engineering "Coach" or Leandro Pires: leandro.pires@belden.com